

EXECUTIVE SUMMARY

Bid Recommendation of \$500,000 or Greater 17-015H – Frozen Dessert for Cafeterias

This request is to approve the recommendation to award Bid 17-015H – Frozen Dessert for Cafeterias for a one (1) year term contract from August 1, 2016, through July 31, 2017. There was only one bid received therefore the contract term for this bid is for one (1) year. This bid will be used to purchase low fat frozen dairy desserts to be sold ala carte as well as frozen dessert items to qualify for a half cup fruit serving. Products qualifying for a half cup fruit serving meet the United States Department of Agriculture (USDA) meal pattern requirements for the National School Lunch Program (NSLP). The NSLP program must meet meal pattern and nutrition standards based on the latest USDA regulations for meal reimbursement.

Funding for this bid will come from the Food and Nutrition Services operating budget. The amount requested was determined based on the material requirements to satisfy the needs of the district utilizing historical and forecasted expenditures reflected in the Financial Analysis Worksheet.

Bid 17-015H was issued to replace the current bid 12-009N which expires July 31, 2016. The solicitation period for the new bid was April 11, 2016, through May 9, 2016. Procurement & Warehousing Services received bids from one respondent, Food Fantasies, Inc. d/b/a Frozen Treats. The bid was awarded to Food Fantasies, Inc. dba Frozen Treats who met all specifications, terms and conditions of the bid.

Awarded vendor is to provide services to all Broward County Public Schools. The process, for these services during the school year, requires Food and Nutrition Services Managers at each school to order frozen dessert products to meet menu requirements and student demand.

The requested authorized spending authority of \$1,200,000 include an additional request above the forecasted spend. The additional request is due to the following:

- Fresh yogurt is currently purchased from ITB 15-036V – Mainline Foods and Distribution Services. Frozen yogurt was added to this ITB in support of the “Farm to School” initiative as the yogurt is produced by a Florida dairy. The District spent approximately \$100,000 this fiscal year purchasing the fresh yogurt on ITB 15-036V.
- Each year the annual spend on the previous bid has increased between eighteen to twenty-five percent. This increase is due to adding additional products to meet the USDA meal pattern requirements.

Feedback surveys were compiled with responses from Food & Nutrition Services cafeteria Managers all of whom deal directly with the awarded vendor Frozen Treats. A total of 108 responses were received. 92.5 percent rate the vendor performance as excellent, very good or good 97.5 percent rate the product quality as excellent, very good or good.

Benchmark for the Purchase One-Hundred Percent Frozen Dessert

The School District of Palm Beach County’s current provider for frozen desserts is Food Fantasies, Inc. d/b/a Frozen Treats. Bid 15-001D was awarded October 15, 2014, for two (2) years for the term of November 30, 2014, through September 30, 2016, with the option to renew for three (3) additional one-year periods. Renewal of this bid will go to the July Board. A total of one vendor responded to its bid solicitation in August 29, 2014.

Miami-Dade County Public Schools are piggybacking on The School Board of Broward County, Florida’s, current bid 12-009N which expires July 31, 2016.